



Leadership Coaching

Client Profile

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Corporate Client Profile

Please take the time to answer the questions on the following pages. Some of the questions capture information about where you are today. Others will get you thinking about what you want from coaching, from your job, and from your life in general. This information will set a good foundation and allow us to move forward.

Bring your copy to our next meeting (or send electronically)

Client Information

Name _____

Job Title _____

Department _____

Work phone _____

Cell phone _____

E-mail address _____

Office Mailing
Address _____

Office Address
(if different) _____

Fax Number _____

Years with Company _____

Leadership

1. How would you describe your leadership style?

2. How would your manager, your peers and your employees describe your leadership style?

3. How do you want to be remembered as a leader?

4. What leadership skills, knowledge and abilities are critical for success?

5. What kind of assessments have you completed previously and what were the key learning's you took away?

Challenges and Deliverables

1. What are your key job or career goals?

2. What are the key deliverables you are accountable for?

3. What key business challenges or issues are you currently facing?

4. What leadership challenges or behaviors are you hoping coaching will address?

5. What two steps could you take immediately that would make the greatest difference in your current situation?

Personal

1. What are your particular strengths?

2. What do you value or believe in?

3. What's going well for you?

4. What happens to you when you're stressed?

5. How do you learn best?

Personal – Energy Management

1. On a scale of 1 to 10, how would you rate your energy level in the last 3 months? Please explain.

2. What's getting your best energy right now?

3. Where are you wasting your energy?

4. What are you avoiding right now?

Looking Forward

1. What will success look like 6 months from now?

2. What 3 goals do you want to set for our coaching?

i)

ii)

iii)

3. How will we measure your success in achieving these goals?

a)

b)

c)

Bonus Questions (with acknowledgement to Bill Hybels)

1. What is your current leadership challenge – level at work?
 - a. Dangerously over-challenged
 - b. Appropriately challenged
 - c. Under-challenged

2. What is your plan for dealing with challenging people in your organization?

3. Are you naming, facing and resolving problems in your organization?

4. When was the last time you examined the core of what your organization is about?

5. Have you had your leadership “bell” rung lately?